

First Quarter 2025 Results Presentation

April 24, 2025

AECON GROUP INC. (TSX: ARE)



Forward-Looking Information

The information in this presentation includes certain forward-looking statements which may constitute forward-looking information under applicable securities laws. These forward-looking statements are based on currently available competitive, financial, and economic data and operating plans but are subject to known and unknown risks, assumptions and uncertainties. Forward-looking statements may include, without limitation, statements regarding the operations, business, financial condition, expected financial results, performance, prospects, ongoing objectives, strategies and outlook for Aecon, including statements regarding: expectations regarding the financial risks and impact of the fixed price legacy projects and the expected timelines of such projects; backlog and estimated duration; the impact of certain contingencies on Aecon (see: Section 10.2 "Contingencies" in Aecon's 2024 Management's Discussion and Analysis for the fiscal year ended December 31, 2024 (the "2024 MD&A")); the uncertainties related to the unpredictability of global economic conditions; its belief regarding the sufficiency of its current liquidity position including sufficiency of its cash position, unused credit capacity, and cash generated from its operations; its strategy of seeking to differentiate its service offering and execution capability and the expected results therefrom; its efforts to maintain a conservative capital position; expectations regarding growing electricity demand and long-term growth for Utilities and Nuclear operations; expectations regarding revenue and future revenue growth and the impact therefrom; expectations regarding profitability and margin predictability; expectations regarding capital expenditures; expectations regarding the pipeline of opportunities available to Aecon; the use of collaborative models and expected results therefrom; infrastructure commitments; statements regarding the various phases of projects for Aecon and expectations regarding project timelines; its strategic focus on projects linked to decarbonization, energy transition and sustainability, and the opportunities arising therefrom; communities sharing in the benefits and opportunities associated with Aecon's work, including commitments to publish information with respect to reconciliation and targets including Indigenous suppliers; expectations regarding access to new markets through strategic investments; expectations regarding opportunities to add to the existing portfolio of Canadian and international concessions in the next 12 to 24 months; Oaktree Capital Management, L.P.'s ("Oaktree") investment in Aecon Utilities Group Inc. ("Aecon Utilities"), the expected benefits thereof and results therefrom; expectations regarding growth, and the acceleration thereof, of Aecon in Canada and the U.S.; and the effective transition and collaboration with United and United management. Forward-looking statements may in some cases be identified by words such as "will," "plans," "schedule," "forecast," "outlook," "completing," "mitigating," "potential," "possible," "maintain," "seek," "cost savings," "synergies," "strategy," "goal," "indicative," "may," "could," "might," "can," "believes," "expects," "anticipates," "aims," "assumes," "upon," "commences," "estimates," "projects," "intends," "prospects," "targets," "occur," "continue," "should" or the negative of these terms, or similar expressions. In addition to events beyond Aecon's control, there are factors which could cause actual or future results, performance, or achievements to differ materially from those expressed or inferred herein including, but not limited to: the risk of not being able to drive a higher margin mix of business by participating in more complex projects, achieving operational efficiencies and synergies, and improving margins; the risk of not being able to meet contractual schedules and other performance requirements on large, fixed priced contracts; the risks associated with a third party's failure to perform; the risk of not being able to meet its labour needs at reasonable costs; possibility of gaps in insurance coverage; the risk of not being able to address any supply chain issues which may arise and pass on costs of supply increases to customers; the risks associated with international operations and foreign jurisdiction factors; the risk of not being able, through its joint ventures or joint operations, to enter into implementation phases of certain projects following the successful completion of the relevant development phase; the risk of not being able to execute its strategy of building strong partnerships and alliances; the risk of not being able to execute its risk management strategy; the risk of not being able to grow backlog across the organization by winning major projects; the risk of not being able to maintain a number of open, recurring, and repeat contracts; the risk of not being able to identify and capitalize on strategic operational investments; the risk of not being able to accurately assess the risks and opportunities related to its industry's transition to a lower-carbon economy; the risk of not being able to oversee, and where appropriate, respond to known and unknown environmental and climate change-related risks, including the ability to recognize and adequately respond to climate change concerns or public, governmental, and other stakeholders' expectations on climate matters; the risk of not being able to meet its commitment to meeting its greenhouse gas emissions reduction, Board composition or Indigenous supplier targets; the risks of nuclear liability; the risks of cyber interruption or failure of information systems; the risks associated with the strategy of differentiating its service offerings in key end markets; the risks associated with undertaking initiatives to train employees; the risks associated with the seasonal nature of its business; the risks associated with being able to participate in large projects; the risks associated with legal proceedings to which it is a party; the ability to successfully respond to shareholder activism; the risk that Aecon will not realize the opportunities presented by a transition to a net-zero economy; the risk the increase in energy demand does not continue; risks associated with future pandemics, epidemics and other health crises and Aecon's ability to respond to and implement measures to mitigate the impact of such pandemics or epidemics; the risk that the strategic partnership with Oaktree will not realize the expected results and may negatively impact the existing business of Aecon Utilities; the risk that Aecon Utilities will not realize the anticipated balance sheet flexibility with the completion of the Oaktree investment; the risk that Aecon Utilities will not realize opportunities to expand its geographic reach and range of services in the U.S.; the risk of costs or difficulties related to the integration of Aecon and United Engineers & Constructors Inc. ("United"), and of Aecon Utilities and Xtreme Powerline Construction ("Xtreme"), being greater than expected; the risk of the anticipated benefits and synergies from the United and Xtreme transactions not being fully realized or taking longer than expected to realize; the risk of being unable to retain key personnel, including management of United and Xtreme; the risk of being unable to maintain relationships with customers, suppliers or other business partners of United and Xtreme; and various other risk factors described in Aecon's filings with the securities regulatory authorities, which are available under Aecon's profile on SEDAR+ (www.sedarplus.ca), including the risk factors described in Section 13 - "Risk Factors" in the 2024 MD&A and in Aecon's Management's Discussion and Analysis for the fiscal quarter ended March 31, 2025 filed on SEDAR+ (www.sedarplus.ca), and in other filings made by Aecon with the securities regulatory authorities in Canada.

Forward-looking statements are presented for the purpose of helping investors and others in understanding certain key elements of Aecon's current objectives, strategic priorities, expectations and plans, and to gather a better understanding of Aecon's business and operating environment. These forward-looking statements are based on a variety of factors and assumptions including but not limited to that: none of the risks identified above materialize, there are no unforeseen changes to economic and market conditions and no significant events occur outside the ordinary course of business and assumptions regarding the outcome of the outstanding claims in respect of the remaining three fixed price legacy projects being performed by joint ventures in which Aecon is a participant. These assumptions are based on information currently available to Aecon, including information obtained from third-party sources. While Aecon believes that such third-party sources are reliable sources of information, Aecon has not independently verified the information. Aecon has not ascertained the validity or accuracy of the underlying economic assumptions contained in such information from third-party sources and hereby disclaims any responsibility or liability whatsoever in respect of any information obtained from third-party sources.

Except as required by applicable securities laws, forward-looking statements speak only as of the date on which they are made and Aecon undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

Non-GAAP & Supplementary Financial Measures

The presentation presents certain non-GAAP and supplementary financial measures, as well as non-GAAP ratios and capital management measures disclosed to assist readers in understanding the Company's performance ("GAAP" refers to Canadian Generally Accepted Accounting Principles under IFRS). These measures do not have any standardized meaning and therefore are unlikely to be comparable to similar measures presented by other issuers and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with GAAP.

Management uses these non-GAAP and supplementary financial measures, as well as certain non-GAAP ratios and capital management measures to analyze and evaluate operating performance. Aecon also believes the financial measures defined below are commonly used by the investment community for valuation purposes, and are useful complementary measures of profitability, and provide metrics useful in the construction industry. The most directly comparable measures calculated in accordance with GAAP are profit (loss) attributable to shareholders or earnings (loss) per share.

Throughout this presentation, the following terms are used, which do not have a standardized meaning under GAAP: "Adjusted EBITDA", "Equity Project EBITDA", "Backlog" and "Adjusted EBITDA margin". "Adjusted Profit (Loss) Attributable to Shareholders", "Adjusted Earnings Per Share - Basic", and "Adjusted Earnings per Share - Diluted". "Operating margin" and "Gross profit margin" are supplementary financial measures.

Refer to Section 4 "Non-GAAP and Supplementary Financial Measures" and Section 9 "Quarterly Financial Data" in the 2024 MD&A, available under Aecon's profile on SEDAR+ (www.sedarplus.ca), for additional information regarding the non-GAAP and supplementary financial measures and non-GAAP ratios used in this presentation. Also refer to pages 10, 11, 21, 22, and 23 in this presentation for additional information regarding non-GAAP ratios and capital management measures. The additional information regarding the non-GAAP and supplementary financial measures and non-GAAP ratios used in this presentation in the above noted sections is incorporated by reference into this presentation.

Q1 2025 Financial Results

\$ Millions

(except per share amounts)

Revenue

Gross Profit

Gross Profit Margin %⁴

Adjusted EBITDA²

Adjusted EBITDA Margin %³

Operating Loss

Loss attributable to shareholders

Loss per share - diluted

Adjusted loss attributable to shareholders²

Adjusted loss per share - diluted²

New Awards

Backlog (at end of period)²

	Three Months Ended March 31 (As Reported)			Three Months Ended March 31 (As Adjusted) ^{2,5}		
	2025	2024	Change ¹	2025	2024	Change ¹
Revenue	1,062	847	▲ 25%	1,035	772	▲ 34%
Gross Profit	41.8	62.8	▼ 33%	70.4	62.8	▲ 12%
Gross Profit Margin % ⁴	3.9%	7.4%	▼ 350 bps	6.8%	8.1%	▼ 133 bps
Adjusted EBITDA ²	3.6	32.9	▼ 89%	32.2	32.9	▼ 2%
Adjusted EBITDA Margin % ³	0.3%	3.9%	▼ 360 bps	3.1%	4.3%	▼ 114 bps
Operating Loss	(40.7)	(4.2)	▼ <i>nmf</i>			
Loss attributable to shareholders	(37.9)	(6.1)	▼ <i>nmf</i>			
Loss per share - diluted	(0.60)	(0.10)	▼ <i>nmf</i>			
Adjusted loss attributable to shareholders ²	(34.0)	(9.0)	▼ <i>nmf</i>			
Adjusted loss per share - diluted ²	(0.54)	(0.14)	▼ <i>nmf</i>			
New Awards	4,096	963	▲ <i>nmf</i>			
Backlog (at end of period) ²	9,696	6,273	▲ 55%			

¹ bps = basis point.

² This is a non-GAAP financial measure. Refer to page 2 in this presentation.

³ This is a non-GAAP financial ratio. Refer to page 2 in this presentation.

⁴ This is a supplementary financial measure. Refer to page 2 in this presentation.

⁵ Excludes impacts of legacy projects and divestitures. Refer to Section 5 "Recent Developments", Section 10.2 "Contingencies" and Section 13 "Risk Factors" in the March 31, 2025 MD&A for more information on legacy projects. Refer to page 17 for further information and reconciliation.

Construction Q1 2025 Results

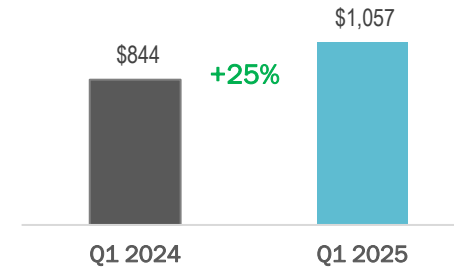
Revenue up by **\$214M**, or **25%**, period-over-period

- ▲ \$125M in nuclear operations from an increased volume of refurbishment work at nuclear generating stations located in Ontario and the U.S.
- ▲ \$65M in industrial operations primarily from a higher volume of field construction work at industrial facilities in western Canada
- ▲ \$15M in utilities operations from an increased volume of electrical transmission work in the U.S. which benefited from the acquisition of Xtreme in the second half of 2024 and from an increase in battery energy storage system
- ▲ \$11M in civil operations primarily from a higher volume of roadbuilding and foundations construction work
- ▼ \$2M in urban transportation solutions largely from a lower volume of LRT work in Ontario and Québec as three projects near completion

New awards higher by **\$3,133M**, or **326%**, period-over-period

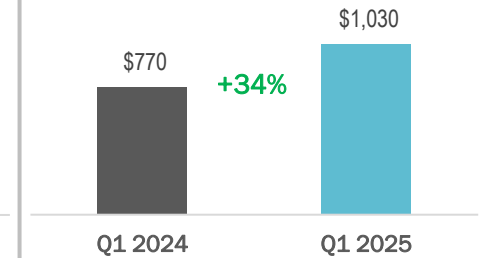
Q1 2025¹
(As Reported)

Revenue (\$M)

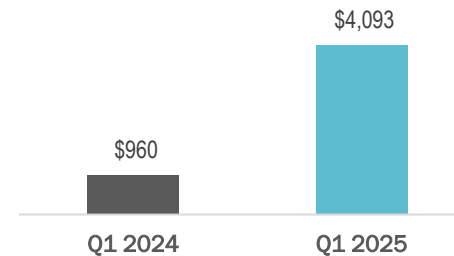


Q1 2025^{1,2}
(As Adjusted)³

Revenue (\$M)



New Awards (\$M)



¹ Totals and variances may not add due to rounding and eliminations.

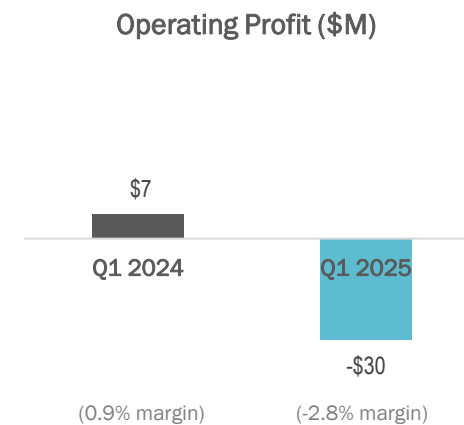
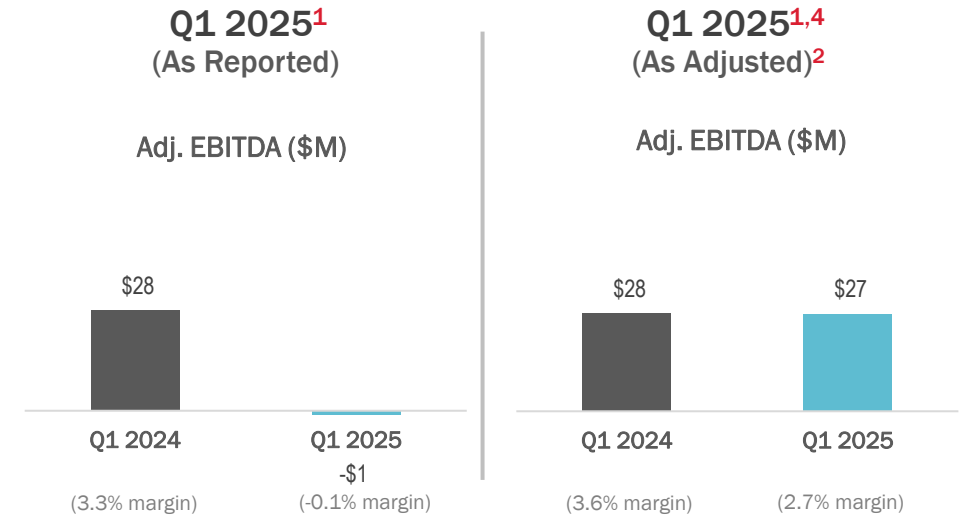
² Excludes impacts of legacy projects and divestitures. Refer to page 17 for further information and reconciliation.

³ This is a non-GAAP financial measure. Refer to page 2 in this presentation.

Construction Q1 2025 Results (continued)

Adjusted EBITDA² down by **\$29M** period-over-period and
Operating Profit down by **\$37M** period-over-period

- ▼ Lower gross profit margin in civil operations which resulted in from negative gross profit in the first quarter of 2025 of \$28.6M on a fixed price legacy project³ and weaker gross profit in civil operations in western Canada
- ▼ Lower operating profit in urban transportation solutions due to lower gross profit margin on the remaining LRT work being performed as these projects advance towards substantial completion
- ▼ Lower operating profit in utilities where an increase in gross profit was more than offset by \$7.8 million higher amortization of acquisition-related intangible assets and higher costs related to business acquisitions included in MG&A



Concessions Q1 2025 Results

Revenue down by **\$1M**, or **47%**, period-over-period

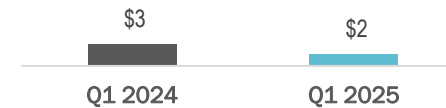
Primarily due to lower management and development fees related to LRT projects

Adjusted EBITDA² down by **\$5M**, or **12%**, period-over-period and

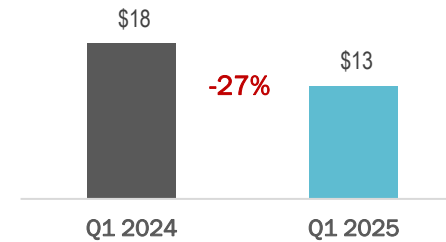
Operating Profit down by **\$3M**, or **255%**, period-over-period

Lower operating profit was primarily due a decrease in management and development revenue on a development phase project and LRT projects nearing completion, partially offset by improved operating results at Skyport

Q1 2025¹
(As Reported)
Revenue (\$M)



Adj. EBITDA (\$M)



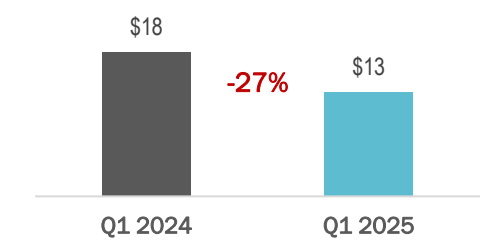
Operating Profit (\$M)



Q1 2025^{1,3}
(As Adjusted)²
Revenue (\$M)



Adj. EBITDA (\$M)



Q1 2025 Financial Results (As Adjusted)

\$ Millions	Three Months Ended			Twelve Months Ended		
	Mar 31			Mar 31		
	2025	2024	Change ²	2025	2024	Change ²
Revenue	1,062	847	▲ 25%	4,458	4,383	▲ 2%
Legacy Projects	(27)	(74)		(35)	(519)	
Divestiture Impacts ¹	-	-		-	(66)	
Revenue (As Adjusted)³	1,035	772	▲ 34%	4,423	3,798	▲ 16%
Adjusted EBITDA³	3.6	32.9	▼ 89%	53.3	151.7	▼ 65%
Legacy Projects Loss / (Profit)	28.6	(0.0)		301.4	212.4	
Divestiture Impacts ¹	-	-		(5.9)	(11.7)	
Adjusted EBITDA (As Adjusted)³	32.2	32.9	▼ 2%	348.8	352.5	▼ 1%
Margin % ⁴	3.1%	4.3%	▼ 114 bps	7.9%	9.3%	▼ 139 bps
Additional Information:						
<u>Construction (As Adjusted)⁵</u>						
Revenue ³	1,030	770	▲ 34%	4,399	3,787	▲ 16%
Adjusted EBITDA ³	27.5	27.8	▼ 1%	306.8	318.0	▼ 4%
Margin % ⁴	2.7%	3.6%	▼ 94 bps	7.0%	8.4%	▼ 142 bps
<u>Concessions (As Adjusted)⁵</u>						
Revenue ³	1.6	3.0	▼ 46%	10.7	13.9	▼ 23%
Adjusted EBITDA ³	12.8	17.6	▼ 27%	76.1	80.0	▼ 5%
Corporate Adjusted EBITDA³	(8.1)	(12.5)	▲ 35%	(34.1)	(45.5)	▲ 25%

¹ Includes sale of Aecon Transportation East Business ("ATE") to Green Infrastructure Partners Inc. ("GIP"), which closed in Q2 2023 (May 1, 2023) and CC&L Infrastructure's acquisition of a 49.9% interest in the Bermuda Airport concessionaire, which closed in Q3 2023 (September 20, 2023). Aecon Concessions retains the management contract for the airport and joint control of Skyport with a 50.1% retained interest. In Q2 2024, one-time recoveries of \$5.9M related to the Bermuda Airport were recognized.

² bps = basis point.

³ This is a non-GAAP financial measure. Refer to page 2 in this presentation.

⁴ This is a non-GAAP financial ratio. Refer to page 2 in this presentation.

⁵ Refer to page 17 for further information and reconciliation.

Financial Position, Liquidity and Capital Resources

Balance Sheet (\$M)	
	March 31, 2025
Core Cash	38.0
Bank Indebtedness	(306.5)
Cash in Joint Operations	347.6
Total Cash	79.1
Net Working Capital ³	182.4
Long-Term Debt ¹	
- Finance Leases	123.7
- Equipment & Other Asset Loans	26.9
LT Debt ¹	150.7
Total LT Debt ¹	150.7
Net Debt ²	419.2
Debt (excluding Preferred Shares of Aecon Utilities) to capitalization percentage ⁴	12%

Free Cash Flow (\$M)		
	Q1 2025 TTM	Q1 2024 TTM
Operating Profit (Loss)	(96.5)	231.1
Depreciation and amortization	95.0	74.9
(Gain) on sale of assets	(34.0)	(211.1)
Costs related to business acquisitions	12.6	0.0
Income from projects accounted for using the equity method	(18.5)	(17.8)
Equity Project EBITDA ⁸	94.8	74.6
Adjusted EBITDA⁸	53.3	151.7
Cash Interest Expense (net)	(17.3)	(35.5)
Capital Expenditures (net of disposals)	(36.0)	29.8
Income Taxes Paid	(84.1)	(45.0)
Change in Working Capital	124.5	3.3
Net JV Impact ⁵	(74.8)	(57.7)
Non-cash items in Adjusted EBITDA	36.1	44.9
Free Cash Flow^{6,7}	1.7	91.6
Cash Flow From Operations	(8.8)	30.9
Cash Flow From Investing Activities	(173.2)	336.7
Cash Flow From Operations & Investing Activities	(182.0)	367.5

- No debt or working capital credit facility maturities until 2027, except equipment and property loans and leases in the normal course

¹ Excludes Preferred Shares of Aecon Utilities.

² Net debt calculated as long-term debt plus bank indebtedness less core cash.

³ Net Working Capital is a capital management measure that management uses to analyze and evaluate Aecon's liquidity and its ability to generate cash to meet its short-term financial obligations. Management also believes this measure is commonly used by the investment community for valuation purposes. Refer to page 15 in this presentation for the composition of Net Working Capital and a quantitative reconciliation to the most comparable financial measure.

⁴ Debt to capitalization percentage is considered by the Company to be the most important metric in measuring the strength and flexibility of its consolidated balance sheets. Calculated as debt of \$150.7 million divided by capitalization of \$1,224.9 million, which is comprised of shareholders' equity of \$1,074.3 million (including \$159.3 million for Preferred Shares of Aecon Utilities) plus debt of \$150.7 million, to equal 12%.

⁵ Net JV Impact represents the difference between Equity Project EBITDA included in Adjusted EBITDA (Equity Project EBITDA as defined in the March 31, 2025 MD&A) and distributions from projects accounted for using the equity method.

⁶ Excludes \$17.4 million incremental proceeds on minority sale of Bermuda Airport and sale of ATE in Q1 2025 TTM and \$317.6 million net proceeds on minority sale of Bermuda Airport and sale of ATE in Q1 2024 TTM. Excludes \$174.5 million outflow (net of cash acquired) in Q1 2025 TTM related to strategic business acquisitions.

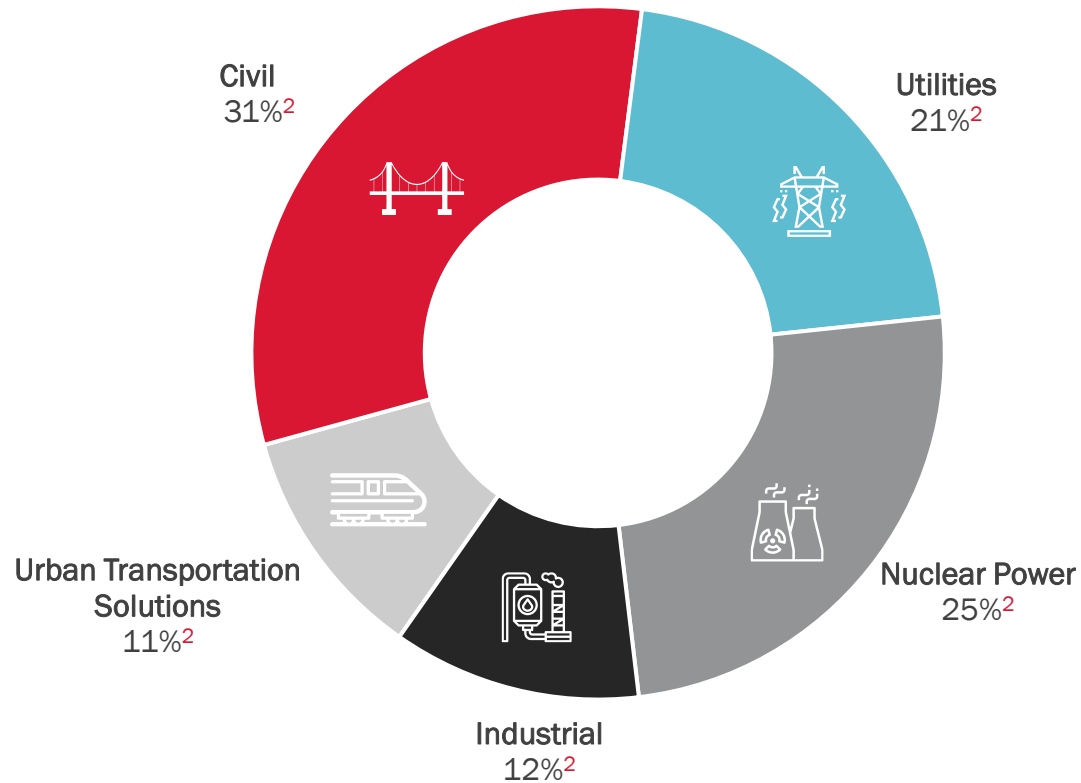
⁷ Free Cash Flow is a capital management measure that management uses to analyze and evaluate the cash generated after taking into consideration cash outflows that support its operations and maintain its capital assets. Management also believes this measure is commonly used by the investment community for valuation purposes. Refer to page 15 in this presentation for a quantitative reconciliation to the most comparable financial measure, being Cash Flow From Operations & Investing Activities.

⁸ This is a non-GAAP financial measure or non-GAAP ratio. Refer to page 2 in this presentation.

Diverse Business Model

Construction

Q1 2025 TTM Revenue (As Adjusted) **\$4,399 M^{1,6,7}**
 Q1 2025 TTM Adj. EBITDA (As Adjusted) **\$ 307 M^{1,6,7}**



Concessions

Q1 2025 TTM Revenue (As Adjusted) **\$11 M^{1,6,7}**
 Q1 2025 TTM Adj. EBITDA (As Adjusted) **\$76 M^{1,6,7}**

	BERMUDA INTERNATIONAL AIRPORT	50.1%^{3,4}
	U.S. VIRGIN ISLANDS AIRPORTS ST. THOMAS & ST. CROIX	50.0%⁵
	FINCH WEST LRT	33.3%³
	GO RAIL NETWORK ON-CORRIDOR	28.0%³
	EGLINTON LRT	25.0%³
	GORDIE HOWE INTERNATIONAL BRIDGE	20.0%³
	WATERLOO LRT	10.0%³
	ONEIDA ENERGY STORAGE L.P.	8.35%³

¹ Before corporate costs and eliminations.

² % of Q1 2025 TTM Construction revenue (As Adjusted).

³ % of Aecon equity ownership in Infrastructure Project Companies and Operators.

⁴ Aecon Concessions retains the management contract for the airport and joint control of Skyport with a 50.1% retained interest.

⁵ Aecon Concessions is the development lead and will hold a 50% equity interest in the project's 40-year concession, and Aecon is the design-build lead.

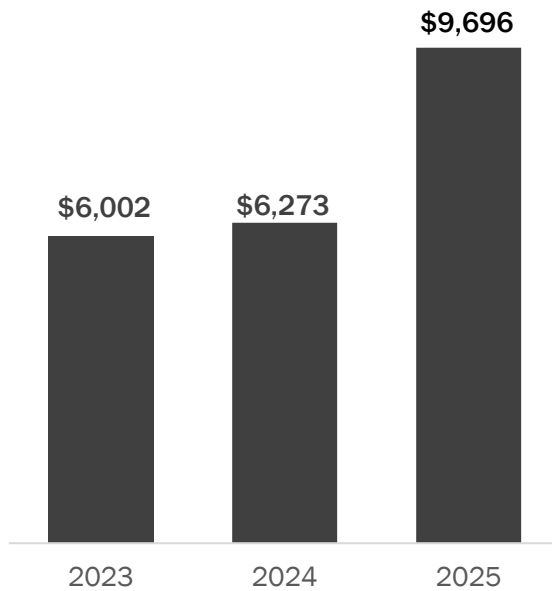
⁶ This is a non-GAAP financial measure. Refer to page 2 in this presentation.

⁷ Excludes impacts of legacy projects and divestitures. Refer to page 17 for further information and reconciliation.

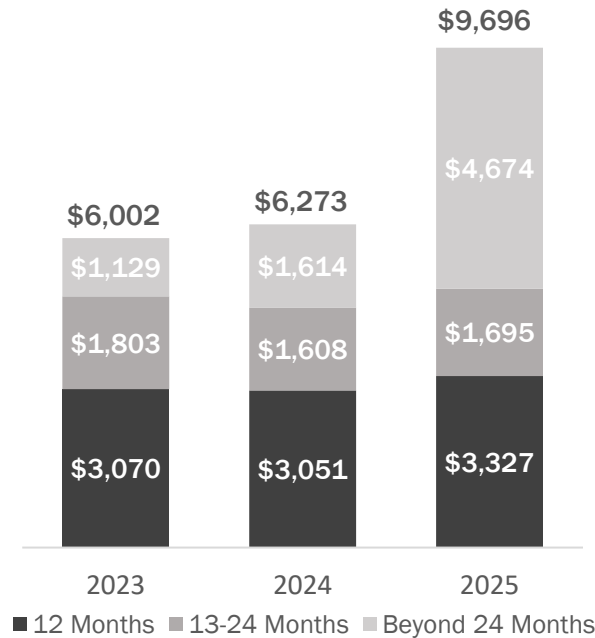
Solid Backlog & Recurring Revenue Profile

Reported backlog excludes collaborative and progressive design projects currently under development¹

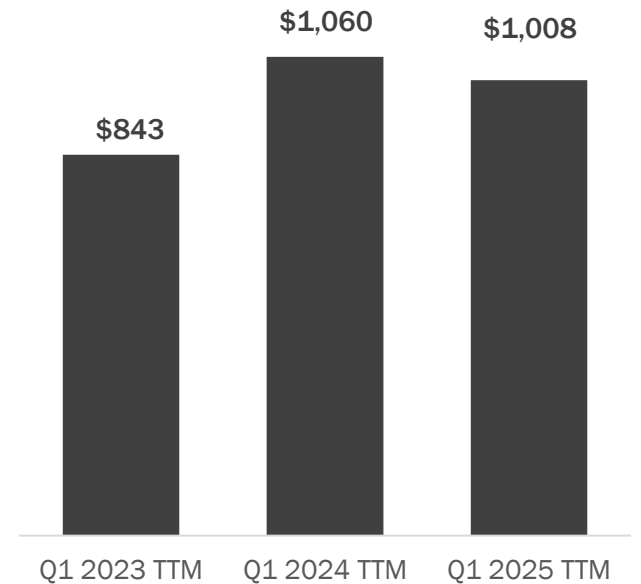
Total Backlog³ (\$M)
At March 31



Backlog Duration (\$M)
At March 31



Recurring Revenue⁴ (As Adjusted) (\$M)



Backlog Contract Type At March 31, 2025

Q1 2025 TTM Revenue²

¹ These projects were awarded in a collaborative model and are currently in the development and alliance phases. Further detail on these projects is provided on page 11.

² Q1 2025 TTM Revenue contract mix reflects inclusion of recurring revenue (Cost Plus/Unit Price) and timing of backlog work off.

³ This is a non-GAAP financial measure. Refer to page 2 in this presentation.

⁴ Recurring revenue (as adjusted for the impacts from the sale of ATE and 49.9% stake in Skyport). Adjustment to 2023 of -\$135M, to 2024 of -\$49M and to 2025 of \$nil.

De-Risking Business Through Collaborative Models

Collaborative projects currently in development phases present significant opportunities for long term growth¹

Darlington New Nuclear Project (DNNP) Small Modular Reactor

Total Capital Cost Under Development

Integrated Project Delivery (IPD)

Aecon, GE Hitachi and AtkinsRéalis executed a six-year alliance agreement with Ontario Power Generation (OPG) to deliver North America's first grid-scale SMR through the DNNP in Ontario.

Cyril E. King and Henry E. Rohlsen Airports in U.S. Virgin Islands

Total Capital Cost Under Development

Collaborative Design, Build, Finance, Operate & Maintain

SkyCity, an Aecon-led consortium, was selected to redevelop the Cyril E. King Airport in St. Thomas and the Henry E. Rohlsen Airport in St. Croix.

Aecon will have 50% share in the design-build JV with J. Benton and 50% equity interest in the 40-year concession with Tikehau Star Infra.

Contrecoeur Terminal Expansion Project

Total Capital Cost Under Development

Progressive Design-Build

Contrecoeur Terminal Constructors General Partnership, comprised of Aecon (40%) and Pomerleau (60%), executed a contract for the design of the in-water works for the Contrecoeur Terminal Expansion project in Quebec.



Scarborough Subway Extension Stations, Rail and System (SRS)

\$2.8B

Target Price Contract

The Scarborough Transit Connect (STC) is a 50/50 consortium between Aecon and FCC Canada Limited. The project will extend the TTC's Line 2 subway service nearly eight kilometers farther from the existing Kennedy Station northeast to McCowan Road and Sheppard Avenue.

- Contract signed on January 28, 2025
- \$2.8B added to backlog in Q1 2025

GO Rail Expansion On-Corridor (OnCorr) Works Project

Total Capital Cost Under Development

Progressive Design, Build, Operate & Maintain

ONxpress Transportation Partners (ONxpress) selected to design, build, operate and maintain the GO Expansion OnCorr Works project in Ontario. ONxpress consortium comprised of Aecon, FCC, Deutsche Bahn and Alstom.

O&M partnership anticipated to commence in 2025

Winnipeg North End Sewage Treatment Plant Biosolids Facilities Upgrade project

Total Capital Cost Under Development

Progressive Design-Build

Red River Biosolids Partners GP, a consortium comprised of Aecon, Oscar Renda and MWH Constructors, in which Aecon is the lead partner and holds a 33.3% interest, has executed a contract to deliver the Winnipeg North End Sewage Treatment Plant Biosolids Facilities Upgrade project.

Howard A. Hanson Dam Additional Water Storage Fish Passage Facility

Total Capital Cost Under Development

Integrated Design and Construction

Flatiron-Aecon Joint Venture, a consortium between Aecon and Flatiron Construction in which Aecon holds a 40% interest, executed a contract with U.S. Army Corps of Engineers to deliver the Howard A. Hanson Dam Additional Water Storage Fish Passage Facility in Ravensdale, Washington State.

¹ Projects would be added to backlog following completion of successful development phases over one to two years.

WORKING TOWARD NET ZERO CONSTRUCTION

This is a summary of key initiatives we're implementing across our operations to reduce emissions and work toward our net zero goal.

2020¹–2023

11% emission reduction from 2020–2023²

Notable sustainability initiatives

- Hybrid/electric equipment (S1)
- Solar equipment (S1)
- Battery tools and equipment (S1)
- Lower-emission vehicles (S1)
- GeoExchange and solar power (S2)
- EV charger installations (S1, S3)
- Employee Green Vehicle allowance (S3)

2024

TARGET ACHIEVED (2030):
30% emission reduction²

34% emission reduction to date²

Recent sustainability initiatives

- Renewable diesel on project sites (S1)
- Fuel-efficient equipment (S1)
- Low-carbon concrete (S3)
- Fleet retrofits (S1)

2025–2050

2032
50% emission reduction³

Future considerations

- Alternative power for construction sites (S1, S2)
- Continue to explore low-carbon construction materials (S3)
- Increase trials and use of low-carbon and zero-emission equipment (S1)

2050

TARGET:
NET ZERO
scope 1, 2 & 3 by 2050⁴

Scope 1 Scope 2 Scope 3

1 Baseline year
2 Scope 1 and 2, intensity-based from 2020
3 50.6% – absolute, scope 1 and 2 (SBTi)
4 Absolute
For future reporting, we will be including our SBTi near-term and long-term targets.

Outlook

- With record reported backlog of \$9.7 billion at the end of the first quarter of 2025, recurring revenue programs continuing to see solid demand, a strong bid pipeline, and the impact of strategic acquisitions completed in the second half of 2024, revenue in 2025 is expected to be stronger than 2024. Revenue growth is expected in most of the Construction sectors.
- In the Construction segment, demand for Aecon’s services across Canada, as well as increasingly in select U.S. and international markets, continues to be strong. Development phase work is ongoing in consortiums in which Aecon is a participant to deliver several significant long-term progressive design-build projects of various sizes. In the first quarter of 2025, an Aecon-led consortium completed the collaborative development phase and reached commercial close on the Scarborough Subway Extension progressive design-build transit project. The implementation phase of the project will now commence under a target price contract. As well, other projects currently being delivered using progressive design-build or alliance models and projects are also expected to move into construction in 2025 and 2026. In addition, an Aecon joint operation was recently awarded a collaborative contract by Ontario Power Generation which includes the definition phase work for the retube, feeder and boiler replacement of Units 5, 6, 7 and 8 at the Pickering Nuclear Generating Station in Ontario.
- In the Concessions segment, there are several opportunities to add to the existing portfolio of Canadian and international concessions in the next 12 to 24 months, including projects with private sector clients that support a collective focus on sustainability, as well as private sector development expertise and investment to support aging infrastructure, mobility, connectivity, and population growth. An Aecon-led consortium was selected by the U.S. Virgin Islands Port Authority to redevelop the Cyril E. King Airport in St. Thomas and the Henry E. Rohlsen Airport in St. Croix under a collaborative Design, Build, Finance, Operate, and Maintain Public-Private Partnership model, which is expected to reach financial close in 2025.
- Operating profitability in recent years was negatively impacted by the four fixed price legacy projects. The three remaining legacy projects are expected to reach substantial completion by the end of the third quarter of 2025 and this is anticipated to lead to improved profitability and margin predictability. Until the three remaining projects are complete and the related claims have been resolved, there is a risk that profitability could also be negatively impacted by these projects in future periods – see Section 5 “Recent Developments” and Section 10.2 “Contingencies” in the March 31, 2025 MD&A and Section 13 “Risk Factors” in the 2024 Annual MD&A regarding the risk on certain large fixed price legacy projects entered into in 2018 or earlier by joint operations in which Aecon is a participant. As such, the completion and satisfactory resolution of claims on the three remaining legacy projects with the respective clients remains a critical focus for the Company and its partners. Management will also be monitoring the impact of announced or threatened tariffs or non-tariff measures on the Company’s operations. The introduction of these measures could cause increased purchased material costs and/or reduced availability.
- Aecon plans to maintain a disciplined capital allocation approach focused on long-term shareholder value through acquisitions and divestitures, organic growth, dividends, capital investments, and common share buybacks on an opportunistic basis. Aecon is also focused on making strategic investments in its operations to support access and entry into new markets and increase operational effectiveness. Capital expenditures in 2025 are expected to be moderately higher than in 2024.



APPENDIX

Non-GAAP Measures Quantitative Reconciliation

Net Working Capital Reconciliation (\$M)	
	Mar 31, 2025
Trade and Other Receivables	998.5
Unbilled Revenue	837.7
Inventories	26.8
Prepaid Expenses	75.7
Less	
Trade and Other Payables	1,103.2
Provisions	22.8
Deferred Revenue	630.4
Net Working Capital	182.4

Equity Project EBITDA Reconciliation (\$M)		
	Q1 2025 TTM	Q1 2024 TTM
Operating profit of projects accounted for using the equity method	79.0	66.9
D&A of projects accounted for using the equity method	15.8	7.7
Equity Project EBITDA	94.8	74.6

Free Cash Flow Reconciliation (\$M) ²		
	Q1 2025 TTM	Q1 2024 TTM
Profit (loss) Before Income Taxes	(119.0)	180.8
Finance cost	29.4	59.8
Finance income	(7.0)	(9.5)
Operating Profit (Loss)	(96.5)	231.1
Depreciation and amortization	95.0	74.9
Gain on sale of assets	(34.0)	(211.1)
Costs related to business acquisitions	12.6	0.0
Income from projects accounted for using the equity method	(18.5)	(17.8)
Equity Project EBITDA ¹	94.8	74.6
Adjusted EBITDA¹	53.3	151.7
Cash interest paid	(24.4)	(44.9)
Cash interest received	7.1	9.4
Purchase of property, plant and equipment	(65.5)	(25.4)
Proceeds on sale of property, plant and equipment	31.3	59.5
Increase in intangible assets	(1.8)	(4.3)
Income taxes paid	(84.1)	(45.0)
Non-cash items in Adjusted EBITDA	36.1	44.9
Free Cash Flow before working capital and net JV impact	(48.0)	145.9
Change in other balances related to operations	124.5	3.3
Equity Project EBITDA ¹	(94.8)	(74.6)
Distributions from projects accounted for using the equity method	20.0	16.9
Free Cash Flow	1.7	91.6

Cash Flow From Operations & Investing Reconciliation (\$M) ²		
	Q1 2025 TTM	Q1 2024 TTM
Free Cash Flow	1.7	91.6
Stock-based compensation settlements and receipts	(12.7)	(5.2)
Decrease (Increase) in restricted cash balances	0.0	(8.1)
Decrease (Increase) in long-term financial assets	(0.0)	(18.7)
Proceeds on sale of a subsidiary, net of cash on hand	17.4	317.6
Net cash outflow on acquisition of a business	(174.5)	(0.7)
Costs related to business acquisitions	(12.6)	0.0
Provision for expected credit losses	0.3	0.6
Difference between cash interest and interest expense excl. notional interest & gain on fair value of pref. shares	(0.3)	(8.4)
Other	(1.2)	(1.1)
Total Reconciling Items	(183.7)	275.9
Cash Flow from Operations	(8.8)	30.9
Cash Flow from Investing Activities	(173.2)	336.7
Cash Flow from Operations & Investing Activities	(182.0)	367.5

Non-cash items in Adjusted EBITDA		
	Q1 2025 TTM	Q1 2024 TTM
Defined Benefit pension	(0.2)	(1.5)
Concession deferred revenue	0.0	(2.0)
Unrealized foreign exchange (gain)	(10.4)	(1.2)
Increase in provisions	25.4	28.8
Stock-based compensation expense	21.3	20.8
Non-cash items in Adjusted EBITDA	36.1	44.9

Non-GAAP Measures Quantitative Reconciliation (cont'd)

Adjusted Profit Attributable to Shareholders (\$M) ¹ and Adjusted Earnings Per Share ¹ Reconciliation		
	Q1 2025	Q1 2024
Profit (loss) attributable to shareholders	(37.9)	(6.1)
Unrealized (gain) on derivative financial instruments	(2.4)	(4.3)
Amortization of acquisition related intangible assets	5.1	0.3
Costs related to related to business acquisitions ²	2.7	-
Income tax effect of the above items	(1.4)	1.0
Adjusted profit (loss) attributable to shareholders¹	(34.0)	(9.0)
Adjusted earnings (loss) per share - basic ¹	(0.54)	(0.14)
Adjusted earnings (loss) per share - diluted ¹	(0.54)	(0.14)

Adjusted EBITDA Reconciliation (\$M) ¹				
	Q1 2025	Q1 2024	Q1 2025 TTM	Q1 2024 TTM
Operating Profit (loss)	(40.7)	(4.2)	(96.5)	231.1
Depreciation and amortization	26.0	18.8	95.0	74.9
(Gain) loss on sale of assets	(1.1)	(1.1)	(34.0)	(211.1)
Costs related to business acquisitions ²	2.7	0.0	12.6	0.0
(Income) loss from projects accounted for using the equity method	0.4	(2.3)	(18.5)	(17.8)
Equity Project EBITDA ¹	16.4	21.6	94.8	74.6
Adjusted EBITDA¹	3.7	32.9	53.3	151.7

¹ This is a non-GAAP financial measure. Refer to page 2 in this presentation.

² Costs related to business acquisitions includes costs related to advisory, legal and other transaction fees; changes in the fair value of contingent consideration; and contingent consideration classified as compensation per IFRS.

Non-GAAP Measures Quantitative Reconciliation (cont'd)

\$ Millions	Three Months Ended			Twelve Months Ended		
	Mar 31			Mar 31		
	2025	2024	Change ³	2025	2024	Change ³
Consolidated						
Revenue	1,062	847	▲ 25%	4,458	4,383	▲ 2%
Legacy Projects	(27)	(74)		(35)	(519)	
Divestiture Impacts ^{1,2}	-	-		-	(66)	
Revenue (As Adjusted)⁴	1,035	772	▲ 34%	4,423	3,798	▲ 16%
Adjusted EBITDA⁴	3.6	32.9	▼ 89%	53.3	151.7	▼ 65%
Legacy Projects Loss / (Profit)	28.6	(0.0)		301.4	212.4	
Divestiture Impacts ^{1,2}	-	-		(5.9)	(11.7)	
Adjusted EBITDA (as Adjusted)⁴	32.2	32.9	▼ 2%	348.8	352.5	▼ 1%
Margin % ⁷	3.1%	4.3%	▼ 114 bps	7.9%	9.3%	▼ 139 bps
Construction						
Revenue	1,057	844	▲ 25%	4,434	4,326	▲ 3%
Legacy Projects	(27)	(74)		(35)	(519)	
Divestiture Impacts ¹	-	-		-	(21)	
Revenue (As Adjusted)⁴	1,030	770	▲ 34%	4,399	3,787	▲ 16%
Adjusted EBITDA⁴	(1.1)	27.8	▼ 104%	5.4	104.8	▼ 95%
Legacy Projects Loss / (Profit)	28.6	(0.0)		301.4	212.4	
Divestiture Impacts ¹	-	-		-	0.7	
Adjusted EBITDA (As Adjusted)⁴	27.5	27.8	▼ 1%	306.8	318.0	▼ 4%
Margin % ⁵	2.7%	3.6%	▼ 94 bps	7.0%	8.4%	▼ 142 bps
Concessions						
Revenue	2	3	▼ 46%	11	60	▼ 82%
Divestiture Impacts ²	-	-		-	(46)	
Revenue (As Adjusted)⁴	2	3	▼ 46%	11	14	▼ 23%
Adjusted EBITDA⁴	12.8	17.6	▼ 27%	82.0	92.4	▼ 11%
Divestiture Impacts ²	-	-		(5.9)	(12.4)	
Adjusted EBITDA (As Adjusted)⁴	12.8	17.6	▼ 27%	76.1	80.0	▼ 5%
Corporate Adjusted EBITDA⁴	(8.1)	(12.5)	▲ 35%	(34.1)	(45.5)	▲ 25%

¹ 100% sale of Aecon Transportation East Business ("ATE") to Green Infrastructure Partners Inc. ("GIP"), which closed in Q2 2023 (May 1, 2023).

² CC&L Infrastructure acquired a 49.9% interest in the Bermuda Airport concessionaire, which closed in Q3 2023 (September 20, 2023). Aecon Concessions retains the management contract for the airport and joint control of Skyport with a 50.1% retained interest. In Q2 2024, one-time recoveries of \$5.9M related to the Bermuda Airport were recognized.

³ bps = basis point.

⁴ This is a non-GAAP financial measure. Refer to page 2 in this presentation.

⁵ This is a non-GAAP financial ratio. Refer to page 2 in this presentation.



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