



AECON CONCESSIONS

Aecon Concessions brings the specialized capabilities and diverse strengths of Aecon to the development of domestic and international Public-Private Partnership (P3) projects as well as other infrastructure development projects requiring private finance solutions. Within these projects, Aecon plays a pivotal role as financier, investor, constructor and/or operator.

Since entering the infrastructure development business in 1990, Aecon has established itself as an industry leader in the sector. Our notable infrastructure development initiatives include the Eglinton Crosstown LRT, Waterloo LRT and 407 ETR projects in Ontario, the Highway 104 Cobequid Pass Toll Road in Nova Scotia, the Cross Israel Highway in Israel, Ecuador's Quito International Airport, the L.F. Wade International Airport Redevelopment Project in Bermuda and several privately financed Infrastructure Ontario healthcare projects.

DEVELOPING INFRASTRUCTURE

In Canada and throughout the world, the private sector plays an increasingly important role in developing urgently needed infrastructure through Public-Private Partnerships and other forms of private finance initiatives.

This fact brings with it a wide range of responsibilities including innovative financing and management. For these projects to succeed, a trusted and committed team of organizations is required, one capable of handling the job from start to finish.

Aecon Concessions' credentials enable us to fulfill this vital role:

- // Developing strategic partnerships
- // Leading or participating in the development team
- // Seamlessly integrating the services of all participants
- // Operating as a technical solutions provider
- // Providing deal structuring, financial modeling, financing solution optimization
- // Funding, building, managing/operating projects
- // Proactively driving all aspects of the process
- // Bringing the organization's construction capabilities

Our expertise includes development, financing, construction and operations capabilities, and spans virtually every type of public and private infrastructure - transportation, buildings, energy and utilities.